



**Alfa, S.A.B. de C.V. and Subsidiaries**

Unaudited Consolidated Financial Statements

March 31, 2019

## Alfa, S.A.B. de C.V. and Subsidiaries

Unaudited Consolidated Statements of Financial Position

As of March 31, 2019 and 2018

(In millions of Mexican pesos)

	2019	2018		2019	2018
<b>Assets</b>			<b>Liabilities and Stockholders' equity</b>		
<b>CURRENT ASSETS:</b>			<b>CURRENT LIABILITIES:</b>		
Cash and Cash equivalents	\$ 24,233	32,784	Current portion of long-term debt	\$ 6,159	2,609
Customers	34,972	35,046	Current debt	18,285	12,537
Provision for impairment of customers	(5,439)	(5,088)	Suppliers	56,851	57,307
Other receivables	14,654	13,732	Derivative financial instruments	719	472
Derivative financial instruments	228	99	Current lease liabilities	2,104	0
Inventories	48,602	44,775	Other current liabilities	24,319	21,760
Other assets	2,827	2,869			
<b>Total current asstes</b>	<b>120,077</b>	<b>124,216</b>	<b>Total current liabilities</b>	<b>108,437</b>	<b>94,685</b>
			<b>NON-CURRENT LIABILITIES:</b>		
DERIVATIVE FINANCIAL INSTRUMENTS	439	0	Non-current debt	133,019	143,580
INVESTMENTS ACCOUNTED USING EQUITY METHOD	9,815	2,146	Derivative financial instruments	307	518
OTHER INVESTMENTS	488	474	Non-current lease liabilities	5,725	0
PROPERTY, PLANT AND EQUIPMENT, NET	150,744	145,981	Other liabilities	4,553	5,108
GOODWILL AND INTANGIBLE ASSTES, NET	50,674	53,523	Deferred income tax	12,566	12,006
RIGHT-OF-USE ASSETS	7,256	0	Employees' benefits	4,891	4,948
OTHER NON-CURRENT ASSETS	25,051	22,674			
			<b>Total non-currents liabilities</b>	<b>161,061</b>	<b>166,161</b>
			<b>Total liabilities</b>	<b>269,497</b>	<b>260,846</b>
			<b>STOCKHOLDERS' EQUITY</b>		
			Controlling interest:		
			Capital stock	210	211
			Retained earnings	71,197	65,393
			Total controlling interest	71,408	65,604
			Non-controlling interest	23,639	22,566
			<b>Total stockholdres' equity</b>	<b>95,046</b>	<b>88,170</b>
<b>TOTAL ASSETS</b>	<b>\$ 364,544</b>	<b>349,016</b>	<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 364,544</b>	<b>349,016</b>

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## Unaudited Consolidated Statements of Income

For the three months ended March 31, 2019 and 2018

(In millions of Mexican pesos)

	<u>2019</u>	<u>2018</u>
Revenue	\$ 86,090	\$ 85,850
Cost of sales	<u>(70,246)</u>	<u>(68,198)</u>
Gross profit	15,844	17,652
General expenses	(11,155)	(11,061)
Other expenses	<u>276</u>	<u>455</u>
Operating profit	4,965	7,046
Financial income, net	(1,817)	(148)
Share of income of investments accounted using the equity method	57	88
Profit before income tax	3,205	6,986
Income tax:		
Caused Income tax	(1,806)	(2,132)
Deferred income tax	354	83
<b>Net Consolidated profit</b>	<b>\$ <u><u>1,752</u></u></b>	<b>\$ <u><u>4,938</u></u></b>
<b>Controlling interest</b>	<u>1,263</u>	<u>3,554</u>
<b>Non-controlling interest</b>	<u>489</u>	<u>1,384</u>

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## Unaudited Consolidated Statements of Cash Flows

For the three months ended March 31, 2019 and 2018

(In millions of Mexican pesos)

	2019	2018
<u>Cash flow from operating activities:</u>		
Profit before tax	\$ 3,205	\$ 6,986
Depreciation and Amortization	5,018	4,741
Profit on sale of property, plant and equipment	(89)	(372)
Interest collectible	1,962	2,231
Effect of changes in fair value of derivative financial instruments	0	5
Foreing exchange, net	0	0
Other, net	(352)	(2,525)
Total	9,744	11,066
Decrease in customers and other accounts receivable	843	(6,036)
Increase (decrease) in inventory	2,569	(2,094)
Decrease in suppliers	(7,221)	(1,799)
Decrease in other accounts payable	(2,284)	959
<b>Net cash generated from operating activities</b>	<b>3,651</b>	<b>2,095</b>
<u>Cash flows from investing activities</u>		
Interest received	190	236
Acquisition of property, plant and equipment	(3,277)	(3,562)
Investments in shares	0	0
Business acquisitions	(672)	(0)
Other assets	736	(460)
<b>Net cash received (used) in investing activities</b>	<b>(3,023)</b>	<b>(3,786)</b>
<u>Cash flows from financig activities</u>		
Proceeds from borrowings or debt	6,283	21,864
Payments of borrowings or debt	(1,817)	(12,874)
Increase of borrowings or debt	4,466	8,990
Dividends paid	(1,968)	(3,145)
Dividends paid to non-controlling interest	(1,157)	0
Interest paid	(2,475)	(2,935)
Other	(1,232)	4
<b>Cash received (used) in financig activities</b>	<b>(2,366)</b>	<b>2,915</b>
Increase (decrease) in cash and cash equivalents	(1,738)	1,224
Exchange gains on cash and cash equivalents	(440)	(1,253)
Cash and cash equivalents at beginning of year	26,411	32,813
<b>Cash and cash equivalents at end of the period</b>	<b>24,233</b>	<b>32,784</b>