## alfa'

# Alfa, S.A.B. de C.V. and subsidiaries 

Unaudited Consolidated Financial Statements

June 30, 2016

## Alfa, S.A.B. de C.V. and subsidiaries

Unaudited Consolidated Statements of Financial Position

As of June 30, 2016 and 2015
(In millions of Mexican pesos)

|  | 2016 |  | 2015 |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| CURRENT ASSETS: |  |  |  |
| Cash and Cash equivalents | \$ | 21,097 | 17,615 |
| Customers |  | 35,266 | 25,423 |
| Provision for impairment of customers |  | $(3,653)$ | (986) |
| Other receivables |  | 12,337 | 8,745 |
| Derivative financial instruments |  | 18 | 79 |
| Inventories |  | 38,174 | 31,940 |
| Other assets |  | 3,342 | 4,063 |
| Total current asstes |  | 106,580 | 86,880 |
| DERIVATIVE FINANCIAL INSTRUMENTS |  | 2 | 23 |
| INVESTMENTS ACCOUNTED USING EQUITY METHOD |  | 1,983 | 1,601 |
| OTHER INVESTMENTS |  | 465 | 298 |
| PROPERTY, PLANT AND EQUIPMENT, NET |  | 132,155 | 96,584 |
| GOODWILL AND INTANGIBLE ASSTES, NET |  | 52,143 | 40,711 |
| OTHER NON-CURRENT ASSETS |  | 20,965 | 13,705 |
| TOTAL ASSETS | \$ | 314,293 | 239,803 |


|  | 2016 |  | 2015 |
| :---: | :---: | :---: | :---: |
| Liabilities and Stockholders'equity |  |  |  |
| CURRENT LIABILITIES: |  |  |  |
| Current portion of long-term debt | \$ | 1,498 | 4,413 |
| Current debt |  | 5,693 | 9,680 |
| Suppliers |  | 43,186 | 36,517 |
| Derivative financial instruments |  | 408 | 313 |
| Other current liabilities |  | 21,626 | 17,466 |
| Total current liabilities |  | 72,411 | 68,389 |
| NON-CURRENT LIABILITIES: |  |  |  |
| Non-current debt |  | 127,808 | 89,096 |
| Derivative financial instruments |  | 611 | 1,729 |
| Other liabilities |  | 6,383 | 4,269 |
| Deferred income tax |  | 13,493 | 10,508 |
| Employees' benefits |  | 4,118 | 3,182 |
| Total non-currents liabilities |  | 152,414 | 108,785 |
| Total liabilities |  | 224,824 | 177,174 |
| STOCKHOLDERS' EQUITY |  |  |  |
| Controlling interest: |  |  |  |
| Capital stock |  | 213 | 207 |
| Retained earnings |  | 67,701 | 51,969 |
| Total controlling interest |  | 67,915 | 52,176 |
| Non-controlling interest |  | 21,554 | 10,453 |
| Total stockholdres' equity |  | 89,469 | 62,629 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 314,293 | 239,803 |

## Alfa, S.A.B. de C.V. and subsidiaries

Unaudited Consolidated Statements of Income

For the six months ended June 30, 2016 and 2015
(In millions of Mexican pesos)

|  | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | \$ | 141,746 | \$ | 125,715 |
| Cost of sales |  | $(107,812)$ |  | $(99,189)$ |
| Gross profit |  | 33,935 |  | 26,526 |
| General expenses |  | $(19,465)$ |  | $(15,426)$ |
| Other expenses |  | (266) |  | 511 |
| Operating profit |  | 14,204 |  | 11,610 |
| Financial costs, net |  | $(7,780)$ |  | $(8,851)$ |
| Share of losses of investments accounted using the equity method |  | 11 |  | (352) |
| Profit before income tax |  | 6,435 |  | 2,408 |
| Income tax: |  |  |  |  |
| Caused Income tax |  | $(3,428)$ |  | $(3,204)$ |
| Deferred income tax |  | 1,981 |  | 2,240 |
| Net Consolidated profit | \$ | 4,988 |  | 1,444 |
| Controlling interest |  | 3,355 |  | 941 |
| Non-controling interest |  | 1,633 |  | 503 |

## Alfa, S.A.B. de C.V. and subsidiaries

Unaudited Consolidated Statements of Cash Flows

For the six months ended June 30, 2016 and 2015
(In millions of Mexican pesos)

|  | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flow from operating activities: |  |  |  |  |
| Profit before tax | \$ | 6,435 | \$ | 2,408 |
| Depreciation and Amortization |  | 7,838 |  | 6,337 |
| Profit on sale of property, plant and equipment |  | 0 |  | (375) |
| Interest collectible |  | 3,373 |  | 2,355 |
| Effect of changes in fair value of derivative financial instruments |  | (33) |  | 189 |
| Foreing exchange, net |  | 0 |  | 0 |
| Other, net |  | 3,546 |  | 5,803 |
| Total |  | 21,160 |  | 16,718 |
| Decrease in customers and other accounts receivable |  | (839) |  | $(2,105)$ |
| Increase (decrease) in inventory |  | $(1,663)$ |  | $(1,104)$ |
| Decrease in suppliers |  | $(1,387)$ |  | 944 |
| Decrease in other accounts payable |  | $(4,697)$ |  | (664) |
| Net cash generated from operating activities |  | 12,574 |  | 13,790 |
| Cash flows from investing activities |  |  |  |  |
| Interest received |  | 229 |  | 149 |
| Acquisition of property, plant and equipment |  | $(11,773)$ |  | $(6,369)$ |
| Investments in shares |  | (250) |  | (632) |
| Business acquisitions |  | 0 |  | 0 |
| Other assets |  | $(1,212)$ |  | 9,074 |
| Net cash received (used) in investing activities |  | $(13,006)$ |  | 2,222 |
| Cash flows from financig activities |  |  |  |  |
| Proceeds from borrowings or debt |  | 30,002 |  | 15,047 |
| Payments of borrowings or debt |  | $(26,908)$ |  | $(9,117)$ |
| Increase of borrowings or debt |  | 3,094 |  | 5,930 |
| Dividends paid by Alfa, S.A.B. de C.V. |  | $(5,261)$ |  | $(3,323)$ |
| Interest paid |  | $(4,147)$ |  | $(2,493)$ |
| Other |  | 2,158 |  | $(15,623)$ |
| Cash received (used) in financig activities |  | $(4,156)$ |  | $(15,510)$ |
| Increase (decrease) in cash and cash equivalents |  | $(4,589)$ |  | 501 |
| Exchange gains on cash and cash equivalents |  | 834 |  | 445 |
| Cash and cash equivalents at beginning of year |  | 24,852 |  | 16,669 |
| Cash and cash equivalents at end of the period |  | 21,097 |  | 17,615 |

